



# ILAKKIYA RAGHU

Strategic Finance Leader || Finance Controller

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India 📍

## CORE COMPETENCIES

- Strategic Financial Control
- Financial Planning & Analysis
- Compliance Management
- Accounting Controls & Cycle Management
- Cash Flow Management & Modelling
- Credit Analysis & Reporting
- Budgeting, Cost Analysis & Pricing
- Automation Of Accounts
- Internal Financial Control
- Board & Management Reporting
- ERP Implementation

## TECHNICAL SKILLS

IFRS

Microsoft NAVISION ERP, Orion ERP, Odoo ERP, Tally, QuickBooks

ABS Cognos reporting BI tool & MS Office Suites

Computer Programming & Web Page Designing

## EDUCATION

CA Finalist from Institute of Chartered Accountants of India  
CPA (xxx)

IIM (Finance Analytics)

1996 - B. Com from Anna University with 63%

1993 - 12th from CBSE Board with 70%

## PROFESSIONAL CERTIFICATIONS

NISM-Mutual Fund Certification

NCFM Banking Sector Module

AMCAT Certifications (Business Analyst, Business Consultant, and Data Processing Specialist)

## PROFILE

- Strategic Leader – Financial Planner, offering nearly 21 years of diversified experience in steering financial operations & due diligence across various industries.
- Played a key role in establishing robust Internal Control mechanisms, Operational Reporting Metrics and Budgeting Systems.
- Established a working relationship with Bankers, Suppliers and Workers; negotiated settlements and re-structured financial liabilities with bankers, suppliers, statutory agencies.
- Expertise in identifying areas of strength & weaknesses in the financial function, drive controllership of taxation area and manage systems effectively to improve efficiency, increase cost saving, productivity & bottom line.
- Experience in executing cost saving measures to achieve substantial reduction in expenditure, and optimizing cash flows.
- Track record of developing and implementing financial and operational controls that improve P&L scenario and competitively position the firm.
- Proven skills in managing the entire accounting & finance functions including maintenance & finalization of accounts, working capital management, profit monitoring and internal financial controls.
- Successfully defined KPIs & metrics for the team and ensured achievement of the goals while collaborating with senior & board level management team in decision-making process.

## NOTABLE ACCOMPLISHMENTS ACROSS THE CAREER

- Collaborated with the senior management team in improving and executing strategies and processes, accomplishing corporate goals and profitability for the company having an annual revenue of over USD 150 Million.
- Contributed towards cost saving of 35% resulting significant annual saving.
- Successfully implemented, Microsoft NAV ERP in Dubai & African territories.
- Part of core decision-making team (as a Finance Controller) for implementation of strategies enhancing profitability.
- Managed the Investor Relations for the Group along with Business development for Future growth.
- Successfully completed IFRS training program.
- Identified SOX compliance deficiencies and implementing mitigating controls / processes.
- Possess strong understanding of relational data using analytics to drive solutions.

## WORK EXPERIENCE

**September 2017 – till date with (Confidential), Dubai, as Group Financial Controller**

Highlights:

- Heading the group Finance Function with a team of 6 accounting and finance associates and directly reporting to the Chief Executive Officer.
- Strategizing for achieving the group annual EBITDA targets, budget control, financial planning of the group.
- Spearheading the finance functions involving determining financial objectives, designing & implementing systems, policies & procedures to facilitate internal financial and process controls.
- Developing and preparing annual budget plans, budgets and MIS in coordination with other functional heads.
- Supervising the complete annual reporting including internal & external audits in accordance with IFRS.
- Monitoring Profit and Loss balance sheets; reviewing of key operating matrices and analysing balance sheet risks and opportunities.

- Responsible for conducting external financial audits and liaising with internal auditors for timely completion of audits and implementation of audit observations.
- Performing financial management for the group revenues, operational expenditures, payroll and capital expenditure.
- Contributing in the preparation of monthly management accounts pack, monthly reporting packs along with commentary and analysis of key business drivers.
- Overseeing Cash Flow Planning and Efficient Working Capital Management; Responsible for all Banking activities and liaising with more than 5 local banks for various credit facilities.
- Creating budgets and conducting variance analysis to determine difference between projected figures & actual expenditure and implementing corrective actions.
- Business performance reviews with the key internal & external stakeholders, monitoring of the annual KPIs and highlighting any risk areas.
- Executing Financial systems controls, monitoring data migration and implementation responsibility managing the implementation of ERP process (Microsoft Dynamics Navision, IBM Cognos).
- Ensuring that all fiscal and other corporate statutory requirements are met (ESR, UBO, VAT etc).
- Reviewing & authorizing all supplier payments monthly; managing all aspects of company insurance related matters & ensuring adequate covers are in place.
- Administering quarterly performance reporting for the board on set business objectives & plans.
- Reviewing all procurement related memos, tendering, commercial evaluations of all projects.

## PREVIOUS EXPERIENCE

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- January 2010 – October 2011 with XX India Pvt Ltd, Africa, as Senior Financial Analyst
- June 2009 – December 2009 with YY Systems, Nairobi, Kenya, as Assistant Manager Accounts
- September 2006 – June 2009 with XX Technologies, Kochi, India (Part of Infovista Technology Inc., USA), as Assistant Manager Accounts
- December 2004 – September 2006 with XYZ Solutions, Kochi, as Accounts Executive
- March 2000 – December 2004 with XYZ Technology Services P Ltd (Diginet Technologies), Chartered Accountants, Kochi, as Audit Associate